



# BUSINESS DEVELOPMENT NEWS

## Revenues & Partners

Product Leads and Chief Revenue Officer are evaluating potential negative impact on business across the products portfolio. All media partners have cancelled all upcoming events for the period until end of May.



Contracts for 2020 are signed and all targets confirmed.



We have initiated discussions with Reddit, an American social news aggregation, web content rating, and discussion website with strong presence on English speaking markets and APAC. We are reviewing the opportunity and will provide more details in the upcoming weeks.



We started to discuss the opportunity with DAZN for the European markets. DAZN is an OTT platform specialised in sports streaming, including football. They are currently looking for monetisation of their video inventory across our markets. Not the best timing, however.



We decided to not pursue the opportunity with Genius.